



Gießhübl, October 10th, 2017

Dear customers,

I am very pleased to inform you that THONHAUSER and its American mother company AFCO are now part of the American chemical group ZEP.

ZEP Inc. of Atlanta, Georgia in the US is a leading producer and marketer of a wide range of chemicals and cleaners for the commercial, industrial, institutional and household sectors. More than 3500 high-quality products go to more than 200,000 customers worldwide. In order to be well positioned to serve the customers in the food and beverage industry, ZEP has acquired two leading technology providers in this area: THONHAUSER and AFCO and has formed a new organization for the food and beverage industry within ZEP.

By bringing together the best of ZEP, AFCO and THONHAUSER, we combine well-matched product portfolios and organizations as well as our outstanding service capabilities. This allows us to offer you an even more comprehensive range of solutions.

This step is a milestone for our companies! ZEP provides resources, relationships and a global geographic presence for our innovations, the Persulfat Technology (TM DESANA MAX, TM SMART GEL, TM SMART CIP and Verification Services), our dry-belt lubrication system TM SMART TRACK, our wood barrel reconditioning TM RECOND and many more.

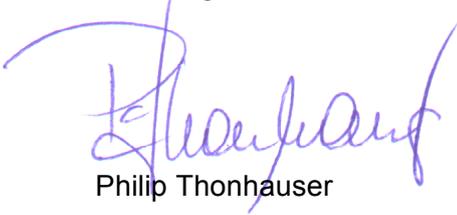
Through this integration, some structural changes have been necessary in my team, which we have been well prepared for since the beginning of the year. Today, our new team of five experienced field staff serve our customers in and around Austria in the usual professional way.

Orders and settlements are processed as usual, with our competent customer care team, and our laboratory at the Gießhübl site is being expanded to the ZEP central development center outside the USA.

We are still committed to 100% customer satisfaction. I will lead the THONHAUSER team as before and focus on maintaining and improving our customer service and our partnership.

I look forward to continuing our good cooperation! Please do not hesitate to contact me or your sales representative if you have any questions.

Kind Regards,



Philip Thonhauser

Managing Director THONHAUSER GmbH